



[www.hiansr.com](http://www.hiansr.com)

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Vision: DO IT RIGHT THE FIRST TIME & YOUR VISION IS OUR MISSION

CCIE, AWS, Azure, GCP, Security & DevOps Certified Recruiters with 20+ years of experience in the Industry.

PERFECTLY PLACED RECRUITING - [connect@hiansr.com](mailto:connect@hiansr.com), Tel: 972-638-0230



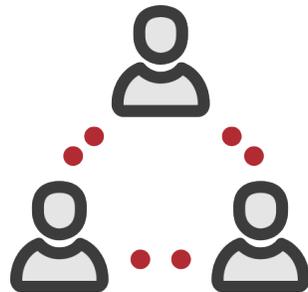
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# •••• About HI ANSR

•••• Fast and accurate technology recruiting experts

**HIANSR** is a highly experienced CCIE, AWS, AZURE, GCP certified team of recruiters, specializing in candidate and client placements within the realms of information security, cloud computing, and networking and infrastructure. **One stop shop for your Pre-Sales/Post Sales Solutions Architect, Outbound Sales Executives, Post Sales/Delivery Engineer and Licensing specialist.**

Candidates are treated like unique individuals, not a commodity. Clients are treated as a partner. We strive to understand each company's unique requirements, and how the perfect hire can transform a business, project and team.



## Industry Leading Delivery

Delivery and our commitment to delivery are the cornerstone of our beliefs and goals.



## National, Global Technical

HIANSR has been developed to offer support to our customers with a focus on technical and resource delivery, **irrespective of location** in the USA and Canada





# Security Offering



## Areas of expertise

Our teams have expertise and experience working with clients to implement and support vendor technologies. We have built delivery teams to support the end customer and the Reseller/Partner community to deliver technology on a project, staff augmentation and out come driven basis.

Our teams have worked in multiple projects for design architecture and deployment and we have built delivery teams to support the following technical areas:-

Network + Firewall	VPN/NAC	Cloud	SIEM
Palo Alto	Pulse Secure - TLS/Mobile	CyberArk	IBM - Qradar
Checkpoint	Fortinet – Fortinac/Forticlient	Tenable	Splunk
Fortinet	Cisco ISE/Anyconnect	Cylance	HP Arcsight
F5	Zsclaer	Varonis	LogRhythm
Cisco	Palo Alto – Global Protect	Demisto	AlienVault

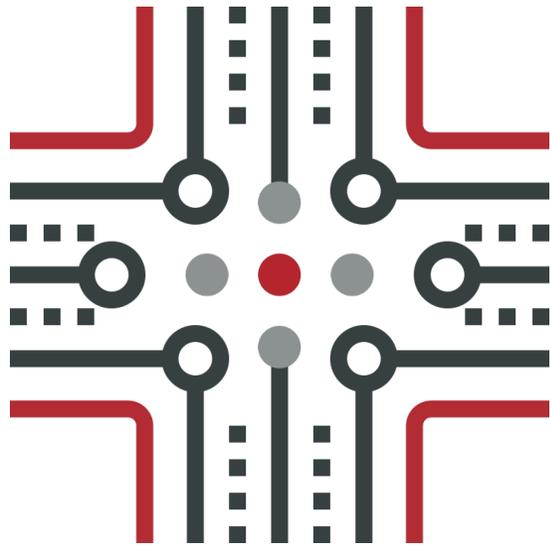




# Networking & Infrastructure

## Technical Recruiting Specialties

**HIANSR** provides services and resources with several CCIE's and industry leading engineering/architecture resources for the design architecture and engineering for multinational organizations across Energy, Financial Services, Healthcare, Education



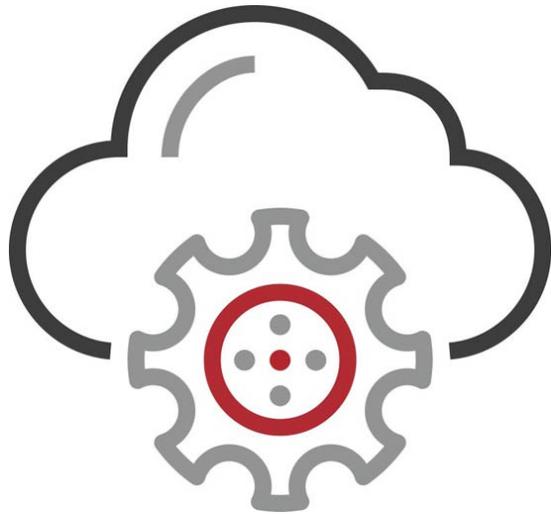
- SDN** ACI and NSX Engineering/Architecture  
Cisco and VMware
- SDWAN** Viptela, Silver Peak
- R+S** Cisco, Juniper, Arista, Ciena etc
- Collaboration** Cisco, Avaya, UCAAS, Contact Center
- Carrier** Layer 1-7 networking at the carrier level



# Cloud Computing - VDI/Next Gen Workspace

## Technical Recruiting Specialties

With information and strategy moving to the cloud, HIANSR is uniquely positioned to identify and retain top talent across several areas within the cloud arena. Our teams have a proven track record of success across the following areas.



### VDI

Vmware HorizonView/WorkspaceOne  
Citrix  
Windows 10 SCCM

### Hyper Converged Infrastructure

HPE  
VEAM  
Nutanix  
EMC/Netapp etc  
Cisco Hyperflex

### Systems Architecture

Microsoft Systems – AD, Azure, Exchange, Azure, Office365  
Vmware - Vsphere, ESXI, Vcenter, VRA/VRO, HCI  
Citrix – XenApp, XenDesktop, XenServer, OVS, Netscaler

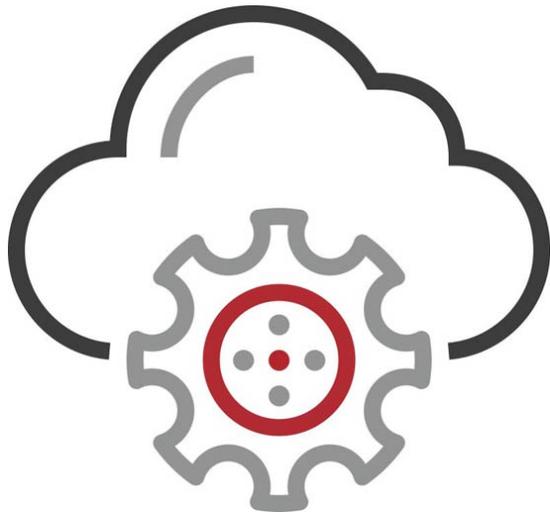




# Cloud Computing

## Technical Recruiting Specialties

With information and strategy moving to the cloud, HIANSR is uniquely positioned to identify and retain top talent across a number of areas within the cloud arena. Our teams have a proven track record of success across the following areas:



**Cloud -** Azure, GCP, AWS

**DevOps-** Ansible, Puppet/Chef, Terraform, Kubernetes, Python/Powershell

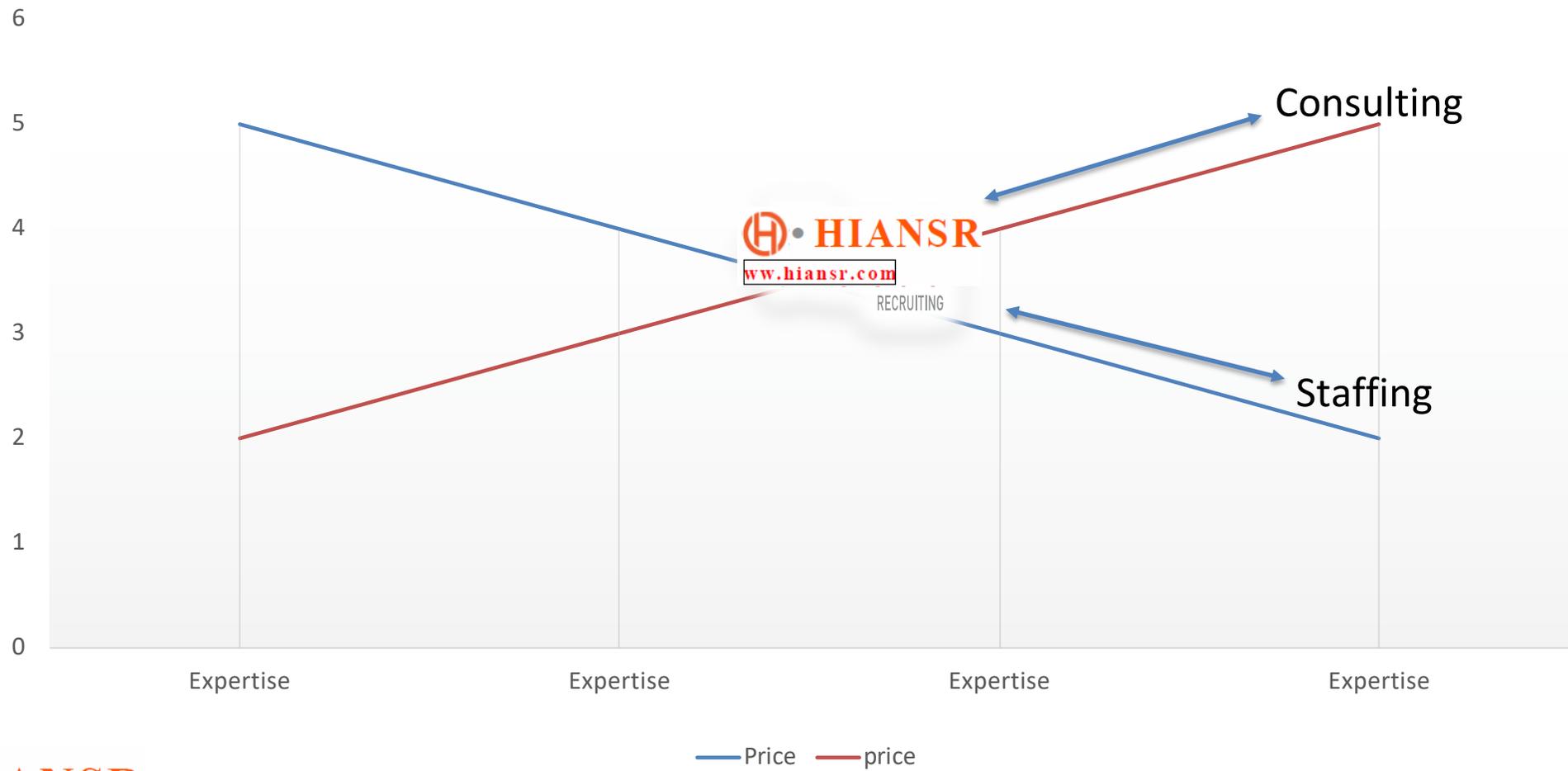
**Big Data-** Hadoop, Cloudera, Apache, Elk, Hortonworks





# Pricing metrics

Consulting vs Staffing model



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RECRUITING

Consulting

Staffing





# Delivery Mechanism

## **Geography**

We have consultants who work nationally and have coverage across the US with a strong background working Nationally for Engineering, Architecture and Delivery .

## **SLA's**

We aim to turn around resources for projects in a 24-48 hour period. In most instances we will have worked with the resources with proven track record of success.

## **Vetting/Screening/Track Record**

Each resource will be internally vetted based on situational background as well as technical background with the ability to tech screen internally. Our goal is to utilize resources that we have a proven track record working with, with an emphasis on success project engagements with our clients.

